

DMT GROUP

H1 2011 Results

Conference Call July 28th, 2011

Forward-looking Statements contained in this document, particularly the ones regarding any DMT Group possible or assumed future performance, are or may be forward-looking statements and in this respect they involve some risks and uncertainties.

DMT Group actual results and developments may differ materially from the ones expressed or implied by the above statements depending on a variety of factors.

Any reference to past performance of DMT Group shall not be taken as an indication of future performance.

This announcement does not constitute an offer to sell or the solicitation of an offer to buy the securities discussed herein.

- H1 2011 Summary
- Cash Flow dynamics

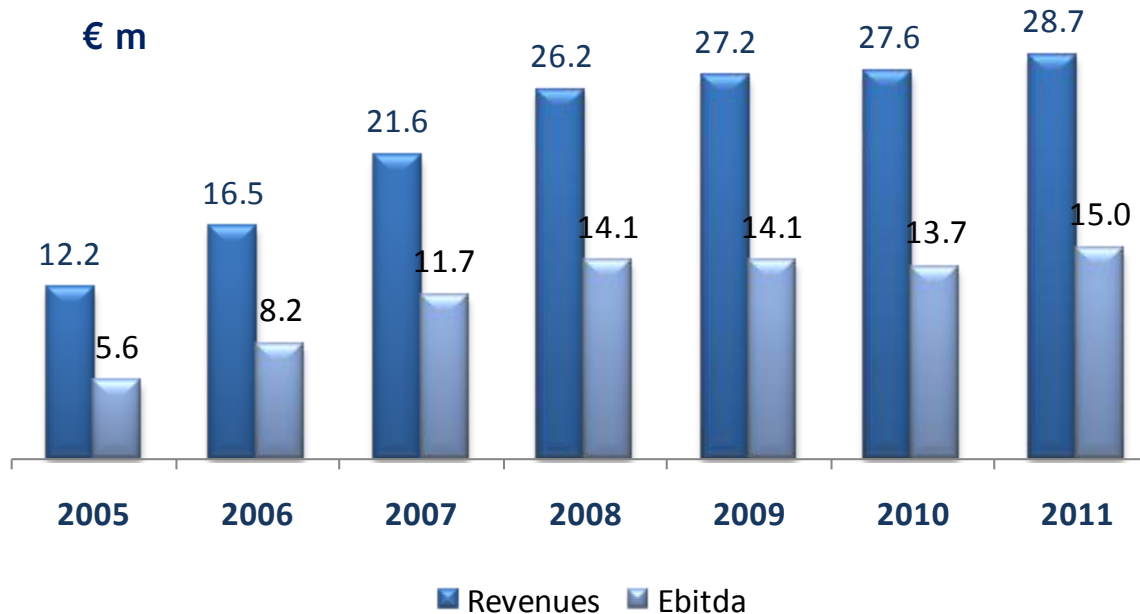
H1 2011 Summary

P&L	<i>million euro</i>	H1 2011	H1 2010	Change%
	Revenues from sales and services	28.67	27.58	4.0%
	Other income	2.23	0.37	
	Operating Cost	(15.88)	(14.25)	
	EBITDA before no recurring costs	15.02	13.70	9.6%
	No recurring costs	(0.51)	(0.74)	
	EBITDA	14.51	12.96	12.0%
	Ammortization, depreciation, write-down & provisions	(6.26)	(5.74)	
	Ebit	8.25	7.22	14.3%
	Net Financial charges	(2.26)	(3.05)	
	Ebt	5.99	4.17	43.6%
	Income taxes	(1.62)	(1.70)	
	Net Result Tower BU	4.37	2.47	76.9%
	Net Result Technology BU	(4.55)	(8.89)	
	Total Net Result	(0.18)	(6.42)	

H1 11 vs. H1 10

- Revenues improvement at +4%
- Organic Growth at +3.9%
- EBT deep enhancement +43.6% driven mainly by interest costs reduction
- Tower activity net result boosted +77% at €4.4 m
- Loss of Technology BU due to the provisions and writedown related to the sale of the companies of the BU in relation to the merger with EIT

H1 Tower Business Trend



EBITDA from 2009 to 2011 excluding no recurring costs

Non recurring costs respectively for 2009, 2010 and 2011: €0,6m, €0,7m, and €0,5m

- CAGR Revenues +15,3%
- CAGR Ebitda +17,8%

- H1 2011 Summary

- Cash Flow dynamics

Tower Business: Cash Flow Analysis

€ m

NFP H1 2011

Cash 9.9

Gross Debt (112.1)

Net Financial Position (102.2)

NFP 2010 (111.3)

Ebitda ex no recurring costs 15.0

Non recurring costs (0.5)

EBITDA reported 14.5

Change in operating Working Capital 3.0

Change in other Working Capital items 0.9

Intercompany (4.3)

Maintenance Capex (1.6)

Development Capex (0.1)

Assets Disposal 0.5

Financial charges (2.2)

Taxes (1.6)

Change in NFP 9.1

NFP H1 2011 (102.2)

€ m

RFCF H1 2011

Ebitda ex no recurring costs 15.0

Maintenance Capex (1.6)

Change in working capital 3.9

Financial charges (2.2)

RFCF 15.1

Cash Flow Analysis

- Positive impact of change in net working capital
- Net cash flow for the period of €13.4 million excluding €4.3 million of intercompany